

NEWDAWN

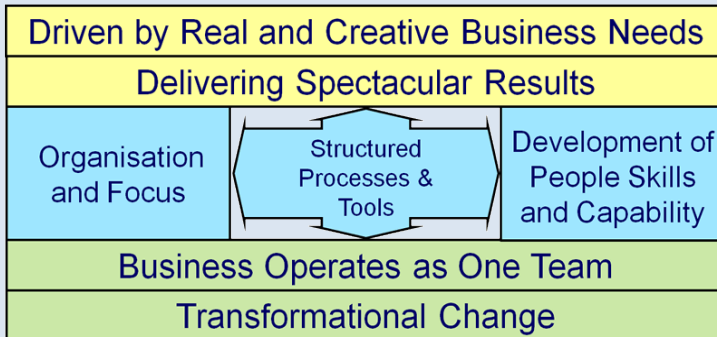
PARTNERS

“You get the quality of suppliers your efforts deserve”

W Edwards Deming

Is your Purchasing team well-prepared
for the challenges of the new decade?

NewDawn Purchasing Improvement



Leading to a team focused at creating value by shaping supply markets rather than reacting to events by:

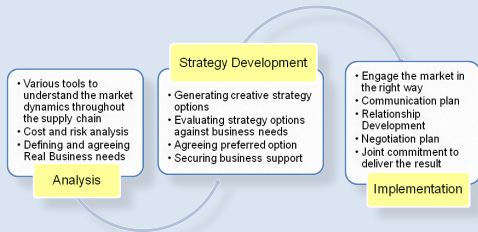
- ❖ Ensuring that everyone has total “Belief in the Mission”
- ❖ The creative use of robust tools to understand the market drivers in depth
- ❖ Generating & implementing innovative supply market strategies
- ❖ Embedding enduring change

Please contact The NewDawn Partnership at:
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NewDawn.NewClimate.NewPerspectives

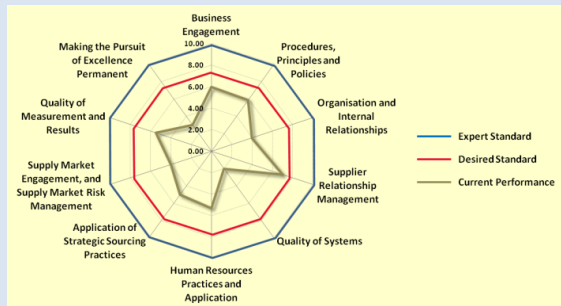
Creating value by shaping supply markets rather than reacting to events

- ❖ NewDawn Dynamic Category management process drives creative solutions to change markets
- ❖ Cross functional teams driven by real business needs ensures the business operates as one team



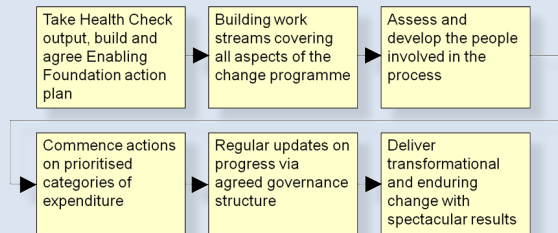
Purchasing Health Check

- ❖ Measures the performance of the purchasing organisation against 10 key criteria which collectively define best practice
- ❖ Identifies areas for performance improvement
- ❖ Provides the platform for Transformational Change



Transformational and Enduring Change Action Plan

- ❖ NewDawn works across the business to secure alignment to the new ways of working
- ❖ We drive and project manage the Transformational Change programme



This gives a clear understanding of the stage of evolution of the enduring change required to deliver consistent outstanding performance.

Why choose the NewDawn Partnership?

- ❖ We work with you to enable and enhance your capability to interpret information differently to deliver spectacular results
- ❖ We combine simple and practical tools and techniques with experience of applying them to complex multi-dimensional projects over many years. Our experience shows that when such steps happen substantial and lasting financial and non-financial gains result, with significant and often spectacular Returns on Investment (ROI).